Music Celebrations International the Austrian National Tourist Office and the Salzburg Tourist board cordially invite the

Hopewell Valley Chorus

to participate in the

SALZBURG Choral Festival Jubilate Mozart! June 28 - July 2, 2023

Artistic Directors Edith János Copley Czifra

FEATURING Mozart's Coronation Mass





Music Celebrations International, L.L.C.

1440 S. Priest Drive, Suite 102, Tempe, AZ 85281-6954 (480) 894.3330 (800) 395.2036 Fax (480) 894.5137 info@musiccelebrations.com

February 18, 2022

Heather Mitchell, Choir Director Hopewell Valley Chorus P.O. BOX 93 Pennington, NJ 08534

Dear Dr. Mitchell,

Music Celebrations International, the Austrian National Tourist Office, and the Salzburg Tourist Board, is pleased to invite the **HOPEWELL VALLEY CHORUS** to perform in the twelfth-annual **SALZBURG CHORAL FESTIVAL**, *JUBILATE MOZART*!, June 28 – July 2, 2023, to be held in Salzburg, Austria under the direction of **DR. EDITH COPLEY**, a regents' professor emeritus from Northern Arizona University and President-Elect of the American Choral Directors Association (ACDA), and **PROFESSOR JÁNOS CZIFRA**.

Your choir will join with other select choruses in this spectacular festival culminating in a performance of **MOZART'S CORONATION MASS, K. 317**, with accompaniment by the **ORCHESTER DER SALZBURGER DOMMUSIK** and Austrian soloists under the direction of Herr Czifra, and selected music to be directed by Dr. Edith Copley.

By accepting this invitation, you are offering your ensemble an opportunity to:

- \star Walk in the footsteps of one of history's greatest Composers
- ★ Work with one of America's foremost Conductors
- \star Have the exclusive experience of performing in the Salzburger Dom
- ★ Experience the thrill of performing to large, appreciative Austrian audiences
- ★ Grow and strengthen the reputation of your ensemble at home and abroad
- ★ Experience the charm of the "Sound of Music" city
- \star Have unparalleled educational opportunities and memories that will last a lifetime

Music Celebrations will also work with you on a complete tour itinerary to include other exciting European destinations. Your choir could easily continue from the festival to other destinations in Austria, Czech Republic, Hungary, or Germany. Music Celebrations will plan your extension and arrange additional performances for your choir in some of Europe's most prestigious venues.

Thank you for considering participation in the Salzburg Choral Festival. We look forward to having your choir in this memorable event!

Sincerely yours,

John P. Wiscombe President

SALZBURG CHORAL FESTIVAL, JUBILATE MOZART! MUSIC CELEBRATIONS INTERNATIONAL Cost Estimates HOPEWELL VALLEY CHORUS

All prices are per person and are based on the number of paying participants in each 49-passenger motorcoach staying in double occupancy. This tour suggestions represents a beginning point for further discussion and negotiation.

	35-39 Paying (+1 free)	30-34 Paying (+1 free)	25-29 Paying (+1 free)	20-24 Paying (+1 free)	15-19 Paying (+1 free)
CUSTOM FESTIVAL TOUR #1 (6 nights / 8 days) SALZBURG, PRAGUE	\$3,563	\$3,711	\$3,916	\$4,231	\$4,765
Land Only (self-arranged air):	\$2,282	\$2,430	\$2,635	\$2,950	\$3,484

Please visit <u>http://www.salzburgchoralfestival.org/</u> for more detailed information and a full listing of this tour itinerary, as well as additional itinerary options that are available.

The costs will vary, depending upon the total number of paying participants sharing certain fixed overhead costs which include *chartered motorcoach*, *Tour Manager*, *guides*, *free trips*, *concert costs*, etc. <u>Please consult the Cost Inclusions</u> (located on the following page) which have been used as the basis for our offer.

These costs are based on group payments made by organization check or cash-equivalent to qualify for our lowest discounted prices. If you choose to have MCI handle the accounting and payment processing for each individual on tour, a 3% accounting fee applies. All tour prices quoted for transportation and land arrangements herein are based on rates (including foreign exchange rates) in effect at the date of this offer and are subject to change. Adjustments may be made if the exchange rate varies more than 5%.

THESE COSTS ARE SUBJECT TO CHANGE AND WE ENCOURAGE EARLY COMMITMENT.

These items are subject to negotiation. For instance, we can re-quote based on less centrally located hotels, eliminate some dinners, eliminate entrance fees, adjust the free trip ratio, etc., to reduce the overall cost.



SALZBURG CHORAL FESTIVAL, JUBILATE MOZART! MUSIC CELEBRATIONS INTERNATIONAL Cost Estimates HOPEWELL VALLEY CHORUS

Please complete your registration on our web portal at <u>https://portal.musiccelebrations.com</u> and submit your \$1500 non-refundable deposit to Music Celebrations International so that we can immediately begin work on the logistical and performance arrangements for your concert tour. We'll contact you within a few days to confirm your receipt of this material and address any questions you might have. In the meantime, you are welcome to contact us toll free at 1-800-395-2036. We look forward to associating with you in this special performance opportunity.

THESE COSTS ARE SUBJECT TO CHANGE AND WE ENCOURAGE EARLY COMMITMENT.

These items are subject to negotiation. For instance, we can re-quote based on less centrally located hotels, eliminate some dinners, eliminate entrance fees, adjust the free trip ratio, etc., to reduce the overall cost.



SALZBURG CHORAL FESTIVAL, JUBILATE MOZART! MUSIC CELEBRATIONS INTERNATIONAL Cost Inclusions & Exclusions HOPEWELL VALLEY CHORUS

COST INCLUSIONS

- AIRLINE TRANSPORTATION: Round-trip transportation by scheduled airline carrier from the New York City Area. Air fares are subject to change pending space availability at the time of group booking.
 - Includes up to \$550 for U.S. Government airline taxes, fees, and estimated fuel surcharge.
- COACH TRANSPORTATION: Local modern deluxe motorcoach transportation within Europe upon arrival and available for the entire tour.
- FESTIVAL & CONCERT PRODUCTION: All rehearsals and performances for the festival, and any additional performances outside of the festival as noted in the tour itinerary, are professionally provided in superior venues with attention to technical details and effective publicity.
- ACCOMMODATIONS: Hotel accommodations in superior tourist-class (3 & 4-star) hotels chosen for location, reputation, cleanliness, and service. The price is based on <u>double occupancy</u>, all rooms with private facilities. All hotels mentioned in this quote are used as reference only and are subject to availability at group rates at the time of booking. <u>City centre accommodations are available at a supplement upon request</u>. This offer is based on staying at the following accommodations, <u>or similar</u>:
 - Salzburg: <u>Dorint City Hotel Salzburg</u> Prague: <u>NH Prague</u>
- MEALS: Daily breakfast, one lunch and some dinners are included (as noted in the Tour itinerary). Please note that breakfast is not included on day of arrival and dinners are not included on concert day and day of departure.
- > ENTRANCE FEES: The following Entrance fees are included:
- Tour 1 Mozarthaus, cable car ride up to the Salzburg Fortress, Schloß Hellbrunn, Prague Castle, Lobkowicz Palace
- TOUR ITINERARIES: Electronic versions of the tour itinerary are available listing hotel addresses, telephone and fax numbers.
- TOUR MANAGEMENT: One full-time, multi-lingual Tour Manager will be on each motorcoach through the entire tour. MCI's European office staff is easily available 24 hours daily (even on weekends) to render assistance whenever needed.
- **EXCURSIONS**: Conducted by licensed, professional guides as outlined in the day-by-day Tour itinerary.
- GRATUITIES: Tips to hotel personnel (including meals) are included. <u>Tips to tour manager(s)</u>, licensed guides, and <u>motorcoach driver(s) are not included</u>.

> EACH PARTICIPANT RECEIVES:

- 1 Flight bag 2 Luggage tags 1 Souvenir T-shirt
- TRAVEL NOTES: Pre-departure Travel Notes are available to each participant containing useful information about travel preparation, destination information, useful packing and cultural conditioning suggestions.
- FREE TRIPS: One free trip (based on double occupancy) for each 20 paying participants; i.e. the 21st, 42nd, etc. participant travels free of charge.
- > **LIABILITY INSURANCE:** \$3M MCI Tour Liability Insurance coverage.
- TRAVEL INSURANCE: Individual insurance coverage is included in all MCI programs. <u>Summary of coverage:</u>
 - \$10,000 Travel Accident
- \$1,000 Medical Expense
- \$300 Baggage Coverage
- \$600 Trip Cancellation/Interruption/Delay



SALZBURG CHORAL FESTIVAL, JUBILATE MOZART! MUSIC CELEBRATIONS INTERNATIONAL Cost Inclusions & Exclusions HOPEWELL VALLEY CHORUS

COST EXCLUSIONS

- > Choirs are responsible for securing their own sheet music.
- Travel Visa for non-U.S. passport holders.
- > Tips to Tour Manager(s), city guides and motorcoach driver(s).
- > Instrument, equipment, and music stand rental & cartage, if needed.
- ➢ Airline luggage fees, if applicable.
- > Transportation to and from the departure airport.
- Daily lunches and drinks at dinners.
- > Difference between current and actual costs for the airline taxes and the estimated fuel surcharge, if applicable.
- Concert programs for individual choir concerts during extension tours, if needed.

