



Music Celebrations International, L.L.C.

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July 21, 2021

Dr. Heather Mitchell
Hopewell Valley Chorus
P.O. BOX 93
Pennington, NJ 08534

This Letter of Agreement, regarding travel to Austria and the Czech Republic, as set forth below and in Exhibits A through D incorporated within, is made by and between Music Celebrations International, L.L.C. ("MCI"), an Arizona Corporation, and Hopewell Valley Chorus ("Client").

MCI will reserve space for 21 passengers. Monthly statements are automatically adjusted as the group size increases or decreases. Any changes in total numbers may affect the price because it alters the number of participants per motorcoach. Tour cost is based on prices in effect on February 17, 2021, and is subject to change. Tour cost is based on group check payments and subject to an increase if paid individually or by credit card. Every effort is made to minimize or eliminate any increase. If tour price increases more than 10% of total cost (excluding cost increases due to reduced numbers), Client may cancel with full refund, subject to Section 4 of the Terms and Conditions.

EXHIBITS

- Exhibit A: Cost Estimates
- Exhibit B: Cost Inclusions & Exclusions
- Exhibit C: Payment Schedule and Cancellation Schedules
- Exhibit D: Terms & Conditions

This Agreement is not deemed effective unless accepted by MCI, below, and is subject to all exhibits which follow and which are incorporated herein. No verbal representations or Agreements are binding unless included in writing with this Agreement. By signature below, Client acknowledges that it has read and understands the contents of this Agreement and agrees to be bound by all documents incorporated within.

ACCEPTANCE OF AGREEMENT: All of the terms of this contract are considered accepted by the group 30 days after MCI receives the first deposit, whether or not this Letter of Agreement is eventually signed by either party.

AUTHORIZATION

By signing this form, and if traveling by scheduled air carrier and/or motorcoach arranged by Music Celebrations International (MCI), Client understands supplemental fees, exchange rate fluctuations, fuel surcharges, or tax increases, may be imposed by a supplier or by government fiat after the point of registration. Client further acknowledges that it may be charged additional sums by MCI to offset these possible fluctuations in cost. Client hereby consents to any post-purchase price increases and authorizes MCI to charge for such additional amounts when necessary. Lastly, Client agrees to all Terms and Conditions attached hereto.

Authorized Signature _____ Date _____

John P. Wiscombe, President
Music Celebrations International, L.L.C. Date 21-Jul-21

Music Celebrations International

Cost Estimates

HOPEWELL VALLEY CHORUS

June 28 – July 5, 2022

All prices are per person and are based on the number of paying participants in each 49-passenger motorcoach staying in double occupancy.

	<i>40-44 Paying (+1 free)</i>	<i>35-39 Paying (+1 free)</i>	<i>30-34 Paying (+1 free)</i>	<i>25-29 Paying (+1 free)</i>	<i>20-24 Paying (+1 free)</i>	<i>15-19 Paying (+1 free)</i>
CUSTOM FESTIVAL TOUR #1 (6 nights / 8 days) SALZBURG, PRAGUE	\$3,557	\$3,668	\$3,804	\$4,010	\$4,315	\$4,873
Land Only (self-arranged air):	\$2,168	\$2,279	\$2,415	\$2,621	\$2,926	\$3,485

The costs will vary, depending upon the total number of paying participants sharing certain fixed overhead costs which include *chartered motorcoach, Tour Manager, guides, free trip, concert costs*, etc. Please consult the Cost Inclusions (located on the following page) which have been used as the basis for our offer.

These costs are based on group payments made by organization check or cash-equivalent to qualify for our lowest discounted prices. If you choose to have MCI handle the accounting and payment processing for each individual on tour, a 3% accounting fee applies. All tour prices quoted for transportation and land arrangements herein are based on rates (including foreign exchange rates) in effect at the date of this offer and are subject to change. Adjustments may be made if the exchange rate varies more than 5%.

Music Celebrations International

Cost Inclusions & Exclusions

HOPEWELL VALLEY CHORUS

June 28 – July 5, 2022

COST INCLUSIONS

- **AIRLINE TRANSPORTATION:** Round-trip transportation by scheduled airline carrier from the **New York City Area**. Air fares are subject to change pending space availability at the time of group booking.
 - Includes up to \$600 for U.S. Government airline taxes, fees, and estimated fuel surcharge.
- **COACH TRANSPORTATION:** Local modern deluxe motorcoach transportation within Europe upon arrival and available for the entire tour.
- **FESTIVAL & CONCERT PRODUCTION:** All rehearsals and performances for the festival, and any additional performances outside of the festival as noted in the tour itinerary, are professionally provided in superior venues with attention to technical details and effective publicity.
- **ACCOMMODATIONS:** Hotel accommodations in superior tourist-class (3 & 4-star) hotels chosen for location, reputation, cleanliness, and service. The price is based on double occupancy, all rooms with private facilities. All hotels mentioned in this quote are used as reference only and are subject to availability at group rates at the time of booking. City centre accommodations are available at a supplement upon request. This offer is based on staying at the following accommodations, or similar:
Salzburg: [Hotel NH Salzburg City](#) **Prague:** [NH Prague](#)
- **MEALS:** Daily breakfast, one lunch and some dinners are included (as noted in the Tour itinerary). Please note that breakfast is not included on day of arrival and dinner is not included on day of departure.
- **ENTRANCE FEES:** The following Entrance fees are included:
 - **Tour 1** – Mozarthaus, cable car ride up to the Salzburg Fortress, Schloß Hellbrunn, Prague Castle, Lobkowitz Palace
- **TOUR ITINERARIES:** Electronic versions of the tour itinerary are available listing hotel addresses, telephone and websites.
- **TOUR MANAGEMENT:** One full-time, multi-lingual Tour Manager will be on each motorcoach through the entire tour. MCI's European office staff is easily available 24 hours daily (even on weekends) to render assistance whenever needed.
- **EXCURSIONS:** Conducted by licensed, professional guides as outlined in the day-by-day Tour itinerary.
- **GRATUITIES:** Tips to hotel personnel (including meals) are included. Tips to tour manager(s), licensed guides, and motorcoach driver(s) are not included.
- **EACH PARTICIPANT RECEIVES:**
 - 1 Flight bag • 2 Luggage tags • 1 Souvenir T-shirt
- **TRAVEL NOTES:** Pre-departure Travel Notes are available to each participant containing useful information about travel preparation, destination information, useful packing and cultural conditioning suggestions.
- **FREE TRIPS:** One free trip (based on double occupancy).
- **LIABILITY INSURANCE:** \$3M MCI Tour Liability Insurance coverage.
- **TRAVEL INSURANCE:** Individual insurance coverage is included in all MCI programs.

Summary of coverage:

- \$10,000 – Travel Accident
- \$1,000 – Medical Expense
- \$300 – Baggage Coverage
- \$600 – Trip Cancellation/Interruption/Delay

COST EXCLUSIONS

- Choirs are responsible for securing their own sheet music.
- Travel Visa for non-U.S. passport holders.
- Tips to Tour Manager(s), city guides and motorcoach driver(s).
- Instrument, equipment, and music stand rental & cartage, if needed.
- Airline luggage fees, if applicable.
- Transportation to and from the departure airport.
- Daily lunches and drinks at dinners.
- Difference between current and actual costs for the airline taxes and the estimated fuel surcharge, if applicable.

Music Celebrations International

Payment & Cancellation Schedule

HOPEWELL VALLEY CHORUS

June 28 – July 5, 2022

PAYMENT SCHEDULE

\$750 per person Due: July 1, 2021
\$750 per person Due: October 1, 2021
\$750 per person Due: December 1, 2021
\$1,000 per person Due: March 1, 2022
Final Payment (remaining balance) Due: May 15, 2022

CANCELLATION SCHEDULE

\$200 per person (non-refundable) Penalty Begins: July 1, 2021
10% per person, of total tour costs Penalty Begins: October 15, 2021
25% per person, of total tour costs Penalty Begins: December 15, 2021
50% per person, of total tour costs Penalty Begins: March 15, 2022
100% per person, of total tour costs Penalty Begins: May 20, 2022

Amount penalized is % of the total tour cost, not % of what has already been paid.

Please note that the above payment and cancellation schedule is based on the initial deposit date as well as subsequent on-time payments.

Group payments made by organization check or cash-equivalent qualify for our lowest discounted prices. If you choose to have MCI handle the accounting and payment processing for any individuals on tour, a 3% accounting fee will be assessed on the full group.

Music Celebrations International

Terms & Conditions

HOPEWELL VALLEY CHORUS

June 28 – July 5, 2022

1. PAYMENT TERMS

- 1.1 Payment.** Client shall pay MCI in accordance with the Payment Schedule as set forth in the Initial Terms on or before the due date set forth therein.
- 1.2 Additional Deposits.** From time to time, additional deposits, over and above those set forth in the Payment Schedule, may be required to guarantee space or fares. These additional deposits shall be made by Client to MCI within thirty (30) days of request by MCI for payment of such additional deposits. The necessity of such additional deposits is to be determined by MCI in its sole discretion, after consultation with Client, and may result from such circumstances as traveling during peak periods, necessity for deposits due to the unique nature of the facilities, or any other purpose deemed appropriate by MCI.
- 1.3 Failure to Make Payments.** In the event that the Client does not make payments (1) as set forth in the Payment Schedule, or (2) as additional deposits are requested by MCI, Client is in breach of this Agreement, it being understood by Client that MCI has expended time and resources to facilitate the Event and has reserved certain space or fares which MCI may be unable to reschedule. Upon any breach or default of this Agreement, by failure to make payments, or otherwise, Client is subject to the cancellation provisions set forth below and MCI is free to attempt to reschedule the space or fares. MCI may, in its sole and absolute discretion, allow the Client to remedy the breach by making the required payments or deposits, or by otherwise performing as required. However, Client agrees that all late payments, if accepted by MCI, will be charged a late fee of one and one-half percent (1 ½ %) of the unpaid balance per month.

2. DUTIES AND OBLIGATIONS OF MCI

The following duties and obligations, and exclusions, of MCI are the only such duties and obligations which are to be undertaken by MCI pursuant to this Agreement.

- 2.1 Services Supplied by MCI.** As part of this Agreement, MCI agrees to supply the services and accommodations offered to the Client on the terms provided herein. MCI reserves the right to use any photos submitted to Group Travel Video's for promotional purposes as it sees fit.
- 2.2 Services Excluded by MCI.** All services and items not specifically included in the tour, as set forth above, are not covered by the Payment Schedule and must be paid by Client separately. These services and items include, but are not limited to, the following: tips to local guides, meals or beverages other than those noted, expenses of a personal nature such as laundry, telephone, valet, etc., portorage for hand-carried luggage, passport and visa fees, free time activities and optional excursions, and coach driver and guide/escort gratuities.

3. LIMITATIONS ON LIABILITY AND INDEMNIFICATION

- 3.1 Limitation on Liability of MCI.** As to all services furnished by MCI, including air and motorcoach transportation, MCI, its agents and cooperating organizations expressly disclaim all responsibility and/or liability of any nature for loss, damage or injury to property or person due to any cause whatsoever occurring during a tour under their management, except the gross negligence of MCI, its agents or cooperating organizations. All tickets, coupons and orders are issued subject to the foregoing and to the terms and conditions under which transportation and/or other services provided hereby are offered and/or supplied.
- 3.2 Client's Indemnification.** Client shall hold MCI harmless from, indemnify and defend MCI against any and all claims or liability for any injury (including death) or damage to any person or property whatsoever occurring during the tour, or any part thereof, when such injury or damage has been caused in part or in whole by the act, neglect, fault, or omission of Client, its agents, servants, employees, or invitees. The provisions of this Paragraph shall survive the expiration or termination of this Agreement with respect to any claims or liability occurring prior to such expiration or termination.

4. CANCELLATION

Client shall be entitled to cancel this Agreement only upon the terms set forth in this Section.

- 4.1 Cancellation Schedule.** Subject to the terms of the remainder of this Section, and provided that Client has made all payments required under the Payment Schedule set forth in the Initial Terms, Client may cancel this Agreement by providing written notice of the cancellation to MCI in accordance with this Agreement. Upon providing such notice, Client is entitled to return of deposits, if any, in accordance with the Cancellation Schedule set forth in the Initial Terms.
- 4.2 Limitations on Cancellation.** Notwithstanding the provisions of the preceding Section, upon providing notice of cancellation to MCI, Client shall not be entitled to refund of deposits which have been used by MCI to reserve space or fares if the deposits for space or fares are non-refundable to MCI from the providers. Further, in the event that the payments made by Client are less than the amounts paid by MCI to reserve space or fares which are non-refundable to MCI, Client shall not receive any funds pursuant to the Cancellation Schedule and shall remain liable to MCI for the amount which is the difference between Client's payments and the amount which is non-refundable to MCI. Client shall remain liable to MCI for any actual damages to MCI resulting from Client's cancellation of the Agreement.

5. DEFAULT AND CANCELLATION

Client may be deemed to be in default under this Agreement for occurrence, but not limited to, any of the following:

Failure to pay the payments when due;

Failure to communicate or cooperate with MCI in arranging the tour as set forth in this Agreement.

Upon any breach or default of this Agreement, by failure to make the Final Payment, or otherwise, Client is subject to the cancellation provisions herein and MCI is free to attempt to reschedule the space or fares. MCI may, in its sole and absolute discretion, allow the Client to remedy the breach by making any payment, or by otherwise performing as required.

6. JURISDICTION AND GOVERNING LAW

Any dispute regarding formation, performance or breach of this Agreement shall be resolved in the Superior Court of Maricopa County, Arizona, and the parties, including Client, agree to submit to the jurisdiction of that Court. Client specifically agrees that all disputes arising from or interpretations of this Agreement shall be resolved in accordance with Arizona law.

7. ATTORNEY'S FEES

In the event of any legal action or proceeding brought by either party against the other arising out of this Agreement, the prevailing party shall be entitled to recover reasonable attorneys' fees incurred in such action and such amount shall be included in any judgment rendered in such proceeding.

8. WAIVER

No waiver by MCI of any provision of this Agreement or of any breach by Client hereunder shall be deemed to be a waiver of any other provision hereof, or of any subsequent breach by Client of the same or any other provision. MCI's consent to or approval of any act by Client requiring MCI's consent or approval shall not be deemed to render unnecessary the obtaining of MCI's consent to or approval of any subsequent act of Client.

9. NOTICES

All notices, demands or other communications in this Agreement provided to be given, made or sent by either party to the other shall be deemed to have been duly given, made or sent when made in writing and deposited in the United States mail, certified or registered, postage prepaid, and addressed to the respective party at the appropriate address set forth in the Initial Terms.

10. INTEGRATION AND AMENDMENTS

The provision of this Agreement, including these Terms and Conditions and any Rules and Regulations of MCI, supersede any oral or written agreement between the parties, and any such oral or written agreement is hereby integrated into this Agreement. Specifically, any information found in any advertising brochure is hereby superseded by this Agreement. Any amendment to or revision of this Agreement must be in writing and signed by both parties.

11. ACTS OF GOD

If the tour is canceled by reason of Force Majeure, as defined in this paragraph, MCI's liability to Client is expressly limited as set forth in this paragraph. For purposes of this Agreement, "**Force Majeure**" means any event or circumstances that MCI or the supplier of the services in question could not foresee or avoid. Such events and circumstances include, without limitation, acts of God, actual or threatened; war, terrorist activity or the threat thereof; labor disputes, industrial actions, or strikes; martial law; state of emergency; earthquake, adverse weather conditions, tsunami, hurricane, or other natural activity; civil actions; technical or maintenance problems with transport; changes of schedules or operational decisions of air carriers, providers of ground transportation, hotels, amphitheatres, or other performance venues; nuclear activity; epidemic, pandemic, illness, physical injury, quarantine, medical or customs or immigration regulation, delay, or cancellation; fire; and any similar events outside MCI's control. In the event that there is a cancellation or delay by reason of Force Majeure, Client shall have the option of (a) taking a refund pursuant to the provisions for cancellation above, or (b) selecting an alternate program through MCI, provided that, given the circumstances of the Force Majeure, MCI is able to offer an alternate program at a time that is mutually agreeable to both Client and MCI.

12. TRAVEL CONDITIONS

12.1 Hotels. Hotel standards are outlined in "Cost Inclusions & Exclusions." Each room has private facilities, including shower or bath. A supplement surcharge is applicable to participants in non-standard accommodations.

12.2 Fluctuations, Substitutions with group. Substitutions are allowed subject to the terms of the airline contract. The addition of a new person is charged at the best price available at that time with all efforts being made by MCI to keep the new person at the group rate. A cancellation penalty may apply for reduction in numbers greater than 20%.

12.3 Rooming List and Late Changes. Rooming lists must be received by MCI no later than 120 days prior to departure. Late changes in the rooming list, including name changes, additions and deletions are subject to a "late change" penalty of \$25.00 per person. This charge covers the costs of administrative expenses, long distance telephone calls, over-night mail charges, etc.

12.4 Flight Arrangements: Flights to be provided by scheduled I.A.T.A. carriers with the routing and scheduling at the discretion of MCI. The operators providing transportation are not to be held responsible for any act, omission or event during the time that passengers are not on board their aircraft or conveyances. Tour participants agree that MCI has no responsibility or liability of any nature whatsoever for loss, damage, or injury to property or person resulting from the provision of air or motorcoach transportation.

The price of a vacant seat and the cost of segments of the program lost due to missing scheduled departure or absences during the tour cannot be refunded. If a flight or transfer by motorcoach or train is missed, the participant is responsible to make arrangements for and to pay the cost of rejoining the group. **12.5 Not Included in Tour.** Items not specifically included in the tour are not covered in the price of the tour. These items include: some meals or beverages other than those noted, expenses of a personal nature such as laundry, telephone, valet, etc., portage for hand-carried luggage, passport and visa fees, free time activities and optional excursions

12.6 Special Equipment and Excess Luggage Needs. Special technical equipment (including musical instruments) above normal luggage capacity and the transportation for such equipment is not included in this price. Any piece of luggage/equipment over 50 pounds or exceeding 62 inches (length+ width + height) is subject to excess charges.

13. REFUNDS

Refunds from Music Celebrations International will be paid in the form of a check. Please allow 4-6 weeks for processing of any refunds to group or individual.